



# The People Mosaic

Where People Become Possibilities

## Job Title: Electrical Engineer – Sales Executive

**Location:** Pune (In-Office)

**Salary:** ₹35,000 – ₹40,000 per month + 1% - 3% Performance Incentives

**Experience:** 2+ years

### About the Role

We are looking for a dynamic **Electrical Engineer** who combines technical expertise with strong communication and sales skills. This role involves interacting with clients, understanding requirements, and driving business through effective meetings and solution-based selling.

### Key Responsibilities

- Conduct **client meetings** to understand technical requirements
- Present electrical products/solutions confidently to clients
- Support the **sales team in conversions and deal closures**
- Prepare and explain **technical proposals and solutions**
- Coordinate with internal teams for smooth execution of orders
- Maintain strong follow-ups to move leads toward closure
- Build and manage client relationships for repeat business

### Performance Expectations

- Contribute actively to **sales targets and revenue generation**
- Deliver effective **client presentations and technical discussions**
- Maintain high **conversion rates from meetings to closures**
- Ensure strong **client engagement and satisfaction**

### Requirements

- Degree/Diploma in **Electrical Engineering**
- Minimum **2 years of experience** (preferably in client-facing or sales roles)
- Strong **communication and presentation skills**
- Ability to handle **client meetings independently**
- Basic understanding of **sales processes and negotiation**
- Self-driven, target-oriented, and confident personality

### What We're Looking For

- A **tech + sales hybrid** mindset
- Someone who can **translate technical knowledge into business value**
- A confident communicator who enjoys **meeting clients and closing deals**
- High ownership and result-oriented approach